# \*Not all IBKR entities cover all products. See the tab "Coverage" for available products by entity. See the "Definitions" tab for terms and symbols used in this table.

Product*  Product Details		Distri	buted	•	ributed		ıfactured		ibuted		ributed		buted	Distributed	
		Margii	n Stock	Casl	h Stock		Enhancement am (SYEP)	Margin Va	anilla Bonds	Cash Va	nilla Bonds	Margin Corporate and Structured Bonds		Cash Corporate and Structured Bonds	
				Stocks, and	Fs, Fractional Fractional ETFs hout leverage	St	tocks		d with leverage in loan)		aded without verage		with leverage in loan)		Bonds traded without leverage
ESMA REQUIREMENT	DESCRIPTION	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET
Client type	Retail Clients Professional Clients Eligible Counterparties	√ √		✓ ✓		√ √		√ √		√ √		√ √		√ √	
Knowledge and Experience	Basic Investor Basic Investor + Informed Investor	1	×	<b>√</b>		<b>∀</b>		√ √	×	<b>∀</b>		<i>y</i>	×	<b>√</b>	
Financial situation, with a focus on the ability to bear	Advanced Investor Investors with no tolerance for loss in their investment or initial amount (0% loss)	✓	×		×		×	<b>Y</b>	×		×	, v	×		×
	Investors who tolerate a moderate loss in their investment of initial amount (<50% loss)					✓									
losses (tolerance expressed as a percentage)	Investors who tolerate a loss of the entire investment or initial amount (50> loss >100%)	✓		<b>✓</b>				✓		✓		4		✓	
	Investors who tolerate losses exceeding their investment or initial amount (>100% loss)	1						<b>✓</b>				<b>✓</b>			
Risk tolerance and	Conservative		×						×				×		
compatibility of the	Balanced			✓		✓				✓					
risk/reward profile of the product with the target	Risk-oriented/speculative	✓						✓				✓		✓	
market	Compatible with a PRIIPs Summary Risk Indicator (SRI)	NA		NA		NA		NA		NA		NA		NA	
Clients' O	bjectives and Needs														
	Growth	✓		✓		√		✓		✓		✓		✓	
	Hedging	✓				✓		✓				✓			
Intended Purpose of Trading	Preservation of capital and income generation		×			✓			×				×		
	Profits from active trading and speculation ESG Objectives**	✓				✓		✓				4			
	Advised														
Distribution Strategy	Non-Advised														
	Execution only	✓		✓		✓		✓		✓		✓		✓	
	Discretionary														

<sup>\*\*</sup> see Definitions

Product*  Product Details		Distr	ibuted	Distr	ibuted	Distr	ibuted	Distr	ibuted	Distri	ibuted	Distri	buted	Distri	ibuted
		Options	- Level 1	Options	- Level 2	Options	- Level 3	Options	s - Level 4	Index	Futures	Commodi	ty Futures	Forex I	Futures
		strategies: Lo	ns and related ong Puts/Calls, ed Calls	strat	ns and related egies: ions Positions	strategies:l	ns and related Limited Loss, Short Put	strat	ns and related regies: ng Short Call	Listed	Futures	Listed	Futures	Listed Futures	
ESMA REQUIREMENT	DESCRIPTION	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET
	Retail Clients	✓		✓		✓		✓		✓		✓		✓	
Client type	Professional Clients	✓		✓		✓		✓		✓		✓		✓	
	Eligible Counterparties	✓		✓		✓		✓		✓		✓		✓	
	Basic Investor		×		×		×		×		×		×		×
Knowledge and Experience	Basic Investor +	✓													
Kilowieuge allu Experience	Informed Investor	✓		✓		✓		✓		✓		✓		✓	
	Advanced Investor	✓		✓		✓		✓		✓		✓		✓	
Financial situation, with a focus on the ability to bear	Investors with no tolerance for loss in their investment or initial amount (0% loss)		×		×		*		×		×		×		×
	Investors who tolerate a moderate loss in their investment of initial amount (<50% loss)														
losses (tolerance expressed as a percentage)	Investors who tolerate a loss of the entire investment or initial amount (50> loss >100%)	<b>✓</b>		✓		4		<b>✓</b>		✓		✓		~	
	Investors who tolerate losses exceeding their investment or initial amount (>100% loss)					4		✓		1		✓		<b>✓</b>	
mile.	Conservative		×		×		×		×		×		×		×
Risk tolerance and compatibility of the	Balanced	✓		✓											
risk/reward profile of the product with the target	Risk-oriented/speculative	<b>√</b>		<b>√</b>		4		<b>√</b>		✓		4		<b>✓</b>	
market	Compatible with a PRIIPs Summary Risk Indicator (SRI)	7		7		7		7		7		7		7	
Clients' O	bjectives and Needs														
	Growth	1		1						✓		✓		✓	
	Hedging	✓		✓		✓				✓		✓		✓	
Intended Purpose of Trading	Preservation of capital and income generation	✓			×		×		×		×		×		×
	Profits from active trading and speculation ESG Objectives**	✓		✓		✓		✓		✓		✓		✓	
	Advised	İ		İ				İ				İ		İ	
	Non-Advised											İ		i	
Distribution Strategy	Execution only	✓		✓		4		✓		✓		4		✓	
	Discretionary														

<sup>\*\*</sup> see Definitions

Product*  Product Details		Distri	buted	Distr	buted	Manu	factured	Manu	ıfactured	Manu	factured	Manu	factured	Dis	stributed
			ures etail Clients)	Leverag	ed Forex	Stoc	k CFDs	Inde	ec CFDs	Fore	x CFDs	Precious	Metals CFDs	Complex Le	veraged Products
		Listed Futures		Cash Forex with margin loan		Share-CFDs		Index-CFDs		FX-CFDs		Precious Metal-CFDs		Leveraged & Inverse ETFs/ETNs/ETCs or ones having risky underlyings. Covered Warrants and Structured Products	
ESMA REQUIREMENT	DESCRIPTION	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET
	Retail Clients	✓		✓		✓		✓		✓		✓		✓	
Client type	Professional Clients			✓		✓		✓		✓		✓		✓	
	Eligible Counterparties			✓		✓		1		✓		✓		✓	
	Basic Investor		×		×		×		×		×		×		×
Kanadada and Euradana	Basic Investor +														
Knowledge and Experience	Informed Investor	✓		✓		✓		✓		✓		✓		✓	
	Advanced Investor	✓		✓		✓		✓		✓		✓		4	
	Investors with no tolerance for loss in their investment or initial amount (0% loss)		×		×		×		×		×		×		×
Financial situation, with a	Investors who tolerate a moderate loss in their investment of initial amount (<50% loss)														
as a percentage)	Investors who tolerate a loss of the entire investment or initial amount (50> loss >100%)	✓		4		✓		✓		✓		✓		4	
	Investors who tolerate losses exceeding their investment or initial amount (>100% loss)		*	<b>√</b>		✓		<b>✓</b>		4		<b>✓</b>		<b>✓</b>	
	Conservative		×		×		×		×		×		×		×
Risk tolerance and	Balanced														
compatibility of the risk/reward profile of the product with the target	Risk-oriented/speculative	✓		✓		✓		✓		1		✓		✓	
market	Compatible with a PRIIPs Summary Risk Indicator (SRI)	7		NA		7		7		7		7		7	
	bjectives and Needs														
	Growth	✓		ļ.		✓		✓		✓		✓		Į	
	Hedging	✓		✓		✓		✓		✓		✓		✓	
Trading	Preservation of capital and income generation		×		×		×		×		×		×		×
	Profits from active trading and speculation ESG Objectives**	✓		✓		✓		✓		✓		✓		✓	
	Advised			1											
	Non-Advised			İ											
Distribution Strategy	Execution only Discretionary	✓		1		4		✓		✓		✓		<b>4</b>	

<sup>\*\*</sup> see Definitions

Product Type		Distri	buted	Manu	factured	Distr	ibuted	Dist	ributed	Manufactured	
	Product*			Precious Met	als Derivatives	Margin M	utual Funds	Cash Mutual Funds		LME Lookalike Futures	
Product Details		Listed Futures on crypto currencies		Cash London Gold and Silver derivative		Mutual Funds traded with leverage (margin loan)		Mutual Funds traded without leverage		OTC contracts on non- ferrous metals traded on the LME	
ESMA REQUIREMENT	DESCRIPTION	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET	TARGET MARKET CRITERIA	NEGATIVE TARGET MARKET
Client type	Retail Clients Professional Clients	<b>√</b>		<b>√</b>		4		<b>√</b>		4	
Knowledge and Experience	Eligible Counterparties Basic Investor Basic Investor + Informed Investor Advanced Investor	√ √	*	✓ ✓ ✓	×	√	×	√ √ √		<i>y</i>	×
	Investors with no tolerance for loss in their investment or initial amount (0% loss)  Investors who tolerate a moderate loss	·	×	·	×	Y	×		×		×
Financial situation, with a focus on the ability to bear	in their investment of initial amount (<50% loss)										
losses (tolerance expressed as a percentage)	Investors who tolerate a loss of the entire investment or initial amount (50> loss >100%)	4		<b>✓</b>		4		✓		<b>√</b>	
	Investors who tolerate losses exceeding their investment or initial amount (>100% loss)	✓		✓		✓				<b>√</b>	
Risk tolerance and	Conservative		×		×		×				×
compatibility of the risk/reward profile of the	Balanced Risk-oriented/speculative	1		1		✓		✓		✓	
product with the target market	Compatible with a PRIIPs Summary Risk Indicator (SRI)	7		7		1-6		1 - 6		7	
Clients' O	bjectives and Needs									ļ .	
	Growth	<b>√</b>		1		<b>√</b>		✓		✓	
Intended Purpose of Trading	Hedging Preservation of capital and income generation	✓	×	✓	×	✓	×			✓	×
	Profits from active trading and speculation ESG Objectives**	✓		✓		✓				4	
Distribution Strategy	Advised Non-Advised Execution only Discretionary	4		<b>✓</b>		<b>√</b>		✓		<b>√</b>	

<sup>\*\*</sup> see Definitions

# **Product Coverage**

Product/Entity	IBUK	IBIE	IBCE
Margin Stock & Bonds	✓	✓	✓
Cash Stock & Bonds	✓	✓	✓
Options	✓	✓	✓
Futures	✓	✓	✓
Leveraged Forex	✓	×	*
CFDs	✓	✓	✓
Complex Leveraged Products	✓	✓	✓
Crypto Futures	✓	✓	✓
Precious Metals Derivatives	✓	✓	<b>.</b>
Margin Mutual Funds	✓	✓	✓
Cash Mutual Funds	✓	✓	✓
LME Lookalike Futures	✓	✓	JC .

Interactive Brokers (U.K.) Limited - "IBUK"
Interactive Brokers Ireland Limited - "IBIE"
Interactive Brokers Central Europe Zrt. - "IBCE"

## Definitions of Principal Terms used in the Target Market and Strategy Table

### Knowledge and Experience

Basic Investor: Investors who have elementary-level knowledge and experience in relevant product categories.

Basic Investor +: Investors who have limited knowledge and experience in relevant product categories, and are aware of the risks related to relevant

product categories

**Informed Investor:** Investors who have good knowledge and experience in relevant product categories. **Advanced Investor:** Investors who have extensive knowledge and experience in relevant product categories.

#### Risk tolerance

Conservative: Investors who tolerate no loss or only a moderate loss in their investment or initial amount. Balanced: Investors who tolerate a loss of the entire investment or initial amount. Investment strategies. Risk-oriented/speculative: Investors who tolerate losses exceeding their investment or initial amount.

#### Intended Purpose of Trading

**Growth:** to increase the principal value of your investments over time rather than seek current income. Investor assumes higher degree of risk.

**Hedging:** To take positions in a product to hedge or offset the risk in another product.

**Preservation of Capital and Income Generation:** To seek maximum safety and stability for your principal by focusing on securities and investments that carry a low degree of risk and/or to generate dividend, interest or other income instead of or in addition to long-term capital appreciation.

**Profits from Active Trading and Speculation:** to increase the principal value of your investments by assuming substantially higher risk to your investment capital and/or to substantially increase the principal value of your investments by assuming substantially higher risk to your investment capital.

**ESG Objectives:** IBKR makes ESG metrics available through its Impact app. The information covers a large universe of corporations globally, but not necessarily every stock or bond available to trade at IBKR.

### **Symbols**

- ✓ : Positive target market in the relevent product categories
- **x**: Negative target market in the relevent product categories

(BLANK): Clients are neither in the positive nor in the negative target market in the relevant product category. It is considered as neutral, as the product is not completely incompatible with the client.